



PR/118115 | German Speaking Business Development for Vaping Products in German

Job Information

Recruiter
[JAC Recruitment UK](#)
Job ID

1552013

Industry

Retail

Job Type

Permanent Full-time

Location

United Kingdom

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About the Company:

A global leader in offering vaping technology solutions seeks for 3 Business Development Executives in Germany.

About the Role:

This role will primarily focus on Developing New Business of their brand product line within the German market, especially in Stuttgart, Nuremberg (or any city in southern Germany), Frankfurt areas and the North areas.

Salary range: 50-65K Euro

Responsibilities:

- **Client Relationship Management:** Develop and maintain strong relationships with key distributors, chain store managers, and online retailers within the designated region. Schedule and coordinate regular visits to clients to ensure alignment with company objectives.
- **Market Development & Promotions:** Plan, coordinate, and execute local promotional activities in collaboration with chain stores to enhance brand visibility and drive sales. Gather and analyse market data, providing actionable insights to the headquarters.
- **Partnership Enhancement:** Strengthen partnerships with top online retailers and product distributors to optimise product placement and sales performance.

Qualifications:

- **Education:** A high school diploma is required; a college degree is preferred.
- **Experience:** Minimum of 3 years of experience in the vaping industry or a closely related field. Experience in brand management, sales, or marketing within the vaping or relevant industry is highly desirable.
- **Skills:** Strong interpersonal and communication skills with the ability to build and maintain relationships with key stakeholders. And ability to work independently and proactively, with excellent organizational and time-management skills.
- **Requirements:** Valid driver's license and willingness to travel frequently within the assigned region.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.uk/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.uk/terms-of-use>

Company Description