



## PR/117652 | Sales Manage (Freight)

### Job Information

**Recruiter**
[JAC Recruitment Thailand](#)
**Job ID**

1551970

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

July 15th, 2025 10:26

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager who is a Native Korean speaker

**Position:** Business Development Assistant/Manager (Freight, logistic)

**Salary:** 60,000-100,000 THB / month excluded other benefits & incentive

**Location:** BKK city

**Requirements:**

- Develop business by getting new accounts or increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

**Qualifications:**

- Bachelor's or above in Business Administration, or any related Fields
- **Min 3 years of working experience in Sales/Business Development in logistic / freight forwarding especially air freight**
- Ability to negotiate, influencing customers and make recommendations.
- Preferably own car with driving license.
- Good English
- Able to work in Bangkok, Thailand

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking **“APPLY NOW”**

JAC Personnel Recruitment Ltd.

10F, Emporium Tower, 622, Soi 24, Sukhumvit Road, Klongton, Klongtoey, Bangkok 10110

Tel: 02 261 1270

Contact: Napaphach – MNC Team

#LI-JACTH

#citybangkok

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

---

Company Description