



PR/159330 | Sales Executive - FMCG F&B

Job Information

Recruiter
[JAC Recruitment Malaysia](#)
Job ID

1551962

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A leading MNC (principal company) in the FMCG (F&B) industry is expanding and they are looking for a Sales Executive to join their team.

Key Responsibilities:

- To cultivate new clients for the company's food and beverage products.
- To visit small scale retailers or restaurants to introduce products.
- To attend promotional events and sales events.
- Execute plans to increase revenue and achieve sales targets
- Cultivate relationships with clients and distributors.
- Monitor market trends and competitor activities to identify new business opportunities.

Requirements:

- 2-3 years of experience in FMCG sales.
- Interested in food and beverage product sales.
- Skilled in Excel, Word and PowerPoint to prepare reports.
- Proficient in English, Malay and Mandarin
- Possess own car and a driving license.

#LI-JACMY

#stateKL

#countrymalaysia

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Company Description