



PR/159328 | Sales & Marketing Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1551960

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

August 26th, 2025 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

An ISO 9001 & ISO 14001 certified multi-national company dealing in formulating, sales and distributions of Polyurethane chemicals is seeking a dynamic and enthusiastic individual for the Sales & Marketing Manager position.

Job Responsibilities

- Responsible for sales and marketing activities
- Implement marketing plans and sales strategies
- Foster and maintain good communication and relationships with suppliers, customers, stakeholders and forwarders
- Maintain the existing pool of business, including stock operations, and establish chemical or industrial products trading business
- Comply with internal regulations and company policies

Job Requirements

- Diploma/ Degree in a related discipline or equivalent
- 15 years of experience in B2B sales & marketing, including business model design and management
- Preferably with sales & marketing experience in the automotive industry supply chain and the fine and polymer chemical industry
- Experience in leading and managing teams of 3-5 (or more) is an added advantage
- Able to work independently and be people-oriented
- Possessing good communication and negotiation skills
- Will be required to travel occasionally within Malaysia
- A fully maintained company car will be provided
- Applicants must be Malaysian citizens or hold relevant residency status

Interested applicants, feel free to click APPLY NOW.

#LI-JACMY

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Company Description