

マレーシアの求人なら JAC Recruitment Malaysia

PR/159301 | Technical Sales Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1551945

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

October 21st, 2025 06:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A leading engineering solution provider in ASEAN is seeking a driven and experienced Technical Sales Manager to spearhead growth initiatives and capture new business opportunities in the RF cable assemblies and Power Amplifiers market.

Key Responsibilities

- Identify and align customer needs with the company's full range of technical products and services
- Develop new business opportunities based on market dynamics, customer segmentation, and regulatory trends
- Create and implement effective sales strategies with the aim of exceeding revenue targets
- · Promote offerings across Malaysia and the wider ASEAN region
- Deliver market insights to support product development initiatives
- · Foster and maintain strong relationships with both suppliers and customers

Key Requirements

- Bachelor's Degree in Electronics Engineering or a related technical discipline
- 5-7 years of sales experience in RF and/or semiconductor sectors
- · Exposure to EMS, manufacturing, institutional, broadcasting, or telecommunications industries is highly desirable

- Familiarity with SAP and CRM systems such as HubSpot is an advantage
- Experience with Business Intelligence tools like Power BI is a plus

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description