



グローバルモータースポーツ部品 セールスエンジニア

高級車ブランド、モーターサイクルメーカー、F1チームなどに製品を提供している企業

Job Information

Recruiter

[Cornerstone Recruitment Japan K.K.](#)

Job ID

1551782

Industry

Automobile and Parts

Company Type

Large Company (more than 300 employees) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

March 8th, 2026 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Entry Level

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

高級車ブランド、モーターサイクルメーカー、F1チームなどに製品を提供している企業でのセールスエンジニア職。

主な業務内容：

顧客対応および営業活動

受注・納期・予算の管理

価格交渉および価格管理

懸け橋として日本の顧客と海外本社のコミュニケーションを円滑にする

部門を越えて自由に意見交換ができるオープンなコミュニケーション文化が根付いています。社員同士が積極的に協力し合い、チーム全体で成果を目指す協調性の高い職場環境です。業務を通じて、語学力を含むスキルアップやキャリア開発のチャンスも多く、充実したトレーニング制度も用意されています。一人ひとりが高い意識を持って業務に取り組んでおり、成長志向の方には最適な環境です。

Sales Engineer role at a global company that serves elite car brands, motorcycles, and F1 teams. They are well-established and growing fast in the Japanese market.

The main responsibilities are :

- Customer Relations & Sales Activities
- Order, Delivery & Budget Management
- Negotiation & Pricing Management
- Being a bridge between Japanese customers and the HQ overseas.

The company fosters an open communication culture where employees can freely exchange ideas across departments. It's a highly collaborative workplace where colleagues actively cooperate and strive for results as a team.

There are ample opportunities for skill development, including language proficiency, and career advancement through your work, supported by a comprehensive training system.

Every individual approaches their tasks with a high level of commitment, making it an ideal environment for those who are growth-oriented.

Company Description