



【800～1100万円】 Sales Account Manager

外資系自動車メーカーでの募集です。 法人営業（自動車向け）のご経験のある方は歓...

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

外資系自動車メーカー

Job ID

1550368

Industry

Automobile and Parts

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 11 million yen

Work Hours

09:00 ~ 17:30

Holidays

【有給休暇】初年度 10日 6か月目から 【休日】完全週休二日制 年末年始 祝日・夏季休暇 ※社内カレンダー有

Refreshed

July 10th, 2025 15:58

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2268543】

■Role Summary:

The Account Manager for the Air Flow Management / Motion will report to the Sales Engineering Manager in JP. The AM will be responsible for the delivery of the growth targets and strategic positioning of the account. Build relationships with customers and align internal teams for the common goals. This role is responsible for supporting the team of Sales and Engineering functions from RFQ through to launch. This role is also responsible to handle the quality issue in Japan market after SOP to solve the issue with local team members as quickly as possible.

Required Skills

■Experience:

- Over 10 years of sales experience in automotive industry especially with Suzuki Mazda Toyota Nissan Honda
- Excellent interpersonal communication and presentation skills with experience in communicating and working with remote regions
- Proven ability to understand customer needs engage in proactive feedback and recommend solutions
- Knowledge in the plastic product design is plus.
- English capability under multinational working environment
- Ability and experience to identify potential future products and trends
- Working experience at foreign based companies
- Flexible working time to communicate with global team in different time zone

Company Description

ご紹介時にご案内いたします