【800〜1200万円】Sales Representative and Business development

営業推進・企画のご経験のある方は歓迎です。

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
非公開

Job ID
1550299

Industry
Automobile and Parts

Company Type
International Company

Job Type
Permanent Full-time

Location
Kanagawa Prefecture

Salary
8 million yen ~ 12 million yen

Work Hours
09:00 〜 18:00

Holidays
【有給休暇】初年度 10日 1か月目から 【休日】完全週休二日制 土 日 GW 夏季休暇 土日、年末年始、ゴールデンウィーク、...

Refreshed
August 8th, 2025 05:00

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2200319】
POSITION SUMMARY:
Maximize market share and profitability working with sales manager
Pursue new business for new products and new applications in line with CS （Connection Systems） segment strategy and profitability targets
Support all projects and programs associated with Nissan other JOEMs and Tier1s in order to reach the above objectives

from harness tier perspective.
Perform critical analysis for products that will drive value for our customers
Build SAP （Strategic Action Plan） and Budget data files including monitoring of JOEM car production figures
Build customer intimacy in collaboration with Global sales and Engineering teams.
Collaborate with major Japanese harness suppliers build strategies and develop strategies for expanding our business in Japan.

Required Skills

EXPERIENCE KNOWLEDGE REQUIRED:
・ More than 5 years of experience in sales and marketing of automotive parts

SKILLS REQUIRED:
・ English communication and computer applications

PERSONALITY TRAIT:
・ Effective functional leader and good teamwork player

Company Description

ご紹介時にご案内いたします