



PR/087059 | Sales Manager(f / m / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1549802

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

August 20th, 2025 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

About Us

Our company develops and sells lifestyle goods and home interior products that support comfortable living, based on the philosophy of "bringing happiness to people around the world through our products." We pursue a balance between quality and design, offering functional and aesthetically pleasing products to customers across the globe.

What Makes This Role Attractive

You will be part of a rapidly growing brand with a strong product lineup, regularly launching new items and steadily expanding across international markets. This position involves a high level of responsibility and a fast-moving environment that is well suited to someone motivated by purposeful work, professional development, and performance-driven growth opportunities.

Responsibilities

- Responsible for all sales activities in EMEA.

- Contacting and meeting key individuals in target companies, building sustainable relationships, and presenting the product portfolio.
- Responsible for handling order processing and ensuring timely fulfillment.
- Researching the market situation and potential target customers to identify new business opportunities and later explore new sales markets.
- Planning and attending international exhibitions.

Requirements

- Bachelor's degree or equivalent training in sales or a related field.
- Minimum of 3 years of relevant experience in sales or a similar role.
- Results-oriented, with a strong commitment to meeting and exceeding sales goals.
- Proficiency in Microsoft Office, ERP systems.
- Fluent in English (additional European language are highly welcome)
- Excellent communication and interpersonal skills, with the ability to work both independently and collaboratively in a global environment.

Benefits/Others

- Work hours: 40 hours per week / 8 hours per day
- Paid holidays: 30 days
- Commuting transportation expenses are provided (limited, not applicable for commuting within walking distance or by car).
- Probation period: Yes (6 months)
- Location: Dusseldorf
- This is an on-site position; remote work is not available.

We look forward to hearing from you. For more information, please contact us.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description