



PR/087053 | Sales Representative – Germany Market (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1549801

Industry

Retail

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

October 1st, 2025 09:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a leading manufacturer and distributor of high-quality toe socks, combining Japanese craftsmanship with European design sensibilities. They are expanding our presence in the German market and are looking for a dynamic and driven Sales Representative to lead our growth efforts.

JOB RESPONSIBILITIES

- Identify and acquire new business opportunities in the German market, focusing on retail, wholesale, and e-commerce channels.
- Build and maintain strong relationships with new and existing clients.
- Conduct market research to understand customer needs, trends, and competitive landscape in Germany.
- Develop and execute sales strategies tailored to the German market.
- Represent company at trade shows, exhibitions, and industry events

- Collaborate with internal teams to ensure smooth onboarding and customer satisfaction.
- Provide regular sales reports and forecasts to management.

JOB REQUIREMENTS

- Proven experience in B2B or B2C sales, preferably in fashion, apparel, or consumer goods.
- Deep understanding of the German market and consumer behavior.
- Strong communication and negotiation skills in both German and English.
- Self-motivated, goal-oriented, and able to work independently.
- Willingness to travel within Germany as needed.
- Strong communication and negotiation skills in both German and English.
- Creative thinking and problem-solving skills.
- Ability to work independently and as part of a team.

BENEFITS

- Home office basis
- Flexible working hours
- 30 days of annual leave

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description