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JAC Recruitment Indonesia

PR/123009 | Business Development (Finance Lease)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1549675

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Build and maintain strong connections with current and prospective clients to uncover potential business opportunities.
- Develop detailed credit proposals that include financial evaluations and risk analyses to facilitate the onboarding of new clients.
- Assess the financial reliability of prospective clients and provide informed recommendations.
- Oversee and coordinate collection efforts to ensure clients make payments on time.
- Collect insights on market dynamics, competitor actions, and economic developments to recognize emerging opportunities and possible risks.

Requirement:

- Bachelor's degree in Accounting or Economics or related major.
- Background in the Banking or Leasing sector, specifically in Marketing and Credit Analysis roles. Experience in Japan Desk would be a plus.
- Proficient in both written and verbal English communication
- Skilled in credit evaluation, including the interpretation of financial statements
- Highly disciplined and accountable in carrying out responsibilities.
- Willing to be working fully on-site.

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Company Description