



JAC Recruitment

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Indonesia

PR/123009 | Business Development (Finance Lease)

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1549675

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:22

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Build and maintain strong connections with current and prospective clients to uncover potential business opportunities.
- Develop detailed credit proposals that include financial evaluations and risk analyses to facilitate the onboarding of new clients.
- Assess the financial reliability of prospective clients and provide informed recommendations.
- Oversee and coordinate collection efforts to ensure clients make payments on time.
- Collect insights on market dynamics, competitor actions, and economic developments to recognize emerging opportunities and possible risks.

Requirement:

- Bachelor's degree in Accounting or Economics or related major.
- Background in the Banking or Leasing sector, specifically in Marketing and Credit Analysis roles. Experience in Japan Desk would be a plus.
- Proficient in both written and verbal English communication
- Skilled in credit evaluation, including the interpretation of financial statements
- Highly disciplined and accountable in carrying out responsibilities.
- Willing to be working fully on-site.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description