



PR/122940 | Sales Staff & Supervisor Leasing Finance

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1549650

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

January 7th, 2026 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Develop and execute strategic sales plans to meet targets.
- Build and maintain relationships with clients, dealers, and partners.
- Analyze market trends and identify opportunities for growth.
- Coordinate leasing agreements and ensure compliance with legal and regulatory standards.
- Negotiate lease terms and conditions with clients.
- Manage disputes and assist tenants with moving-in requirements.
- Collaborate with marketing teams to roll out promotions and pricing initiatives.
- Expand sales coverage and capture untapped market opportunities.
- Align internal programs to stay competitive in the market.

- Drive regional performance through coaching and motivation.
- Provide problem-solving support for sales teams.
- Manage teams responsible for sales operations, MIS, and analytics

Requirements:

- +2 years experience as sales B2B
- Experience in leasing, rental, multifinance industry is preferred
- Proficient in english is mandatory
- Have experience working in a Japanese company will be a plus point
- Good communication skills, aggressive, eagerness to learn
- Willing to work on site

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

Company Description