



JAC Recruitment

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Indonesia

PR/122783 | Sales Manager Excavator

Job Information

Recruiter[JAC Recruitment Indonesia](#)**Job ID**

1549614

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:21

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

- Develop and implement effective sales strategies to achieve sales targets.
- Build and maintain strong relationships with new and existing customers.
- Monitor market trends, competitor activities, and customer preferences to refine sales tactics.
- Prepare and deliver compelling sales presentations to potential clients.
- Provide technical support and product training to customers.
- Maintain accurate records of sales activities and prepare regular sales reports.

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Company Description