



JAC Recruitment

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Vietnam



PR/094898 | Sales Director - Building Material

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1549539

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:16

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview:

The company operates in the furniture and building materials industry

Key Responsibilities:

- Lead and manage a nationwide sales team of 30 members.
- Develop and execute sales strategies to expand market presence and customer base.
- Ensure sales targets and profitability goals are met.
- Collaborate closely with other departments to optimize business operations.
- Conduct frequent business trips to other cities to support sales activities.
- Report directly to the company president.

Requirements:

- Deep industry knowledge in furniture, building materials, or related sectors.
- Proven leadership and team management skills.
- Strong communication skills in both Vietnamese and English.
- Japanese language skills are **not required**.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description