



PR/094898 | Sales Director - Building Material

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1549539

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

December 24th, 2025 07:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview:

The company operates in the furniture and building materials industry

Key Responsibilities:

- Lead and manage a nationwide sales team of 30 members.
- Develop and execute sales strategies to expand market presence and customer base.
- Ensure sales targets and profitability goals are met.
- Collaborate closely with other departments to optimize business operations.
- Conduct frequent business trips to other cities to support sales activities.
- Report directly to the company president.

Requirements:

- Deep industry knowledge in furniture, building materials, or related sectors.

- Proven leadership and team management skills.
- Strong communication skills in both Vietnamese and English.
- Japanese language skills are **not required**.

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Company Description