



PR/117616 | Sales Executive (high commission)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549475

Industry

Business Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Executive

Business: Relocation and immigration services

Salary: 30,000 – 50,000 THB of salary with high commission

Location: BKK City, BTS green line

Job Overview: We are seeking a dynamic and results-driven Sales Executive to join our team. The ideal candidate will be responsible for driving revenue growth by identifying sales opportunities, building relationships with clients, and closing deals in regards to relocation, immigration and visa services solutions, additional nationality, etc.

Key Responsibilities:

- Follow up leads to generating sales opportunities and closing deals
- Set up meetings with potential clients who are high net worth individuals and listen to their wishes regarding

immigration.

- Prepare and deliver presentations on products and services.
- Create frequent reviews and reports with sales and financial data.
- Participate in exhibitions or conferences.
- Negotiate and close deals, handling complaints or objections.
- Gather feedback from customers or prospects and share with internal teams.
- Understand and analyze business trends to identify opportunities for growth.

Requirements:

- Degrees in Business related.
- Proven experience as a Sales Executive or relevant role
- Proficiency in English and Thai.
- Comfortable in meeting high net worth individuals
- Understanding of marketing and negotiating techniques
- Fast learner and passion for sales.

Interested candidate, please send your resume in English (Word format only) along with your recent photo and expected salary to us.

JAC Personnel Recruitment Ltd

10F Emporium Tower 622 Sukhumvit Soi 24 Klongton, Klongtoey, Bangkok 10110

Contact : K. Napaphach

Office Number: 066-097-2958

Time: 9.00 am - 6.00 pm

Website : <https://www.jac-recruitment.co.th>

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Company Description