



PR/094802 | Sales Manager (Chinese Speaking)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1549470

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

JAC's client - a leading commercial bank is looking for a Sales Manager (Chinese speaking) position.

Location: Binh Duong

Job Responsibilities

- Develop and implement effective sales strategies to attract and retain corporate clients.
- Identify and pursue new business opportunities within the B2B sector.
- Conduct market research to understand client needs and industry trends.
- Build and maintain strong relationships with clients, providing exceptional customer service.
- Present and demonstrate banking products and services to potential clients.

- Negotiate contracts and close sales deals.
- Collaborate with internal teams to ensure seamless delivery of services.
- Prepare and deliver sales reports and forecasts to management.
- Attend industry events and network opportunities to expand business contacts.

Job Requirements

- Bachelor's degree in Business, Marketing, Finance, or a related field.
- Minimum of 3 years' proven experience in B2B sales, preferably within the banking or financial services industry.
- Fluency in Chinese (Mandarin) at HSK5 level or above, and English (basic communication).
- Strong negotiation and communication skills.
- Ability to work independently and as part of a team.
- Excellent organizational and time management skills.
- Proficiency in Microsoft Office Suite and CRM software.
- Willingness to travel as needed.

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.vn/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.vn/terms-of-use>

Company Description