



JAC Recruitment

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Vietnam



PR/094775 | Key Account Executive

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1549456

Industry

Pharmaceutical

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:14

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Business of pharmaceuticals (prescription drugs), including anticancer drugs

JOB RESPONSIBILITIES

- Develop and implement business and marketing plans for assigned healthcare/pharma products to meet annual targets.
- Monitor and report sales & marketing activities to ensure goal achievement.
- Conduct market research, analyze competitors, and propose strategic adjustments.
- Analyze business data and prepare reports as needed.
- Collaborate with partners to forecast and manage products.
- Build strong business relationships and stay updated on industry trends.

- Provide product training and consultation for internal teams and clients.
- Support additional business initiatives as required.
- Ready to go on a business trip as assigned by superior

JOB REQUIREMENTS

- Bachelor's in Pharmacy, Business, Marketing, or related field.
- Having wide connection with hospitals / polyclinics
- Experience in tendering for pharmaceutical contracts for hospitals is a must
- At least 3 years' experience in sales/marketing within the pharmaceutical industry.
- Strong communication, analytical, and relationship management skills.

BENEFITS

- Attractive salary
- Performance bonus KPI.
- Allowance
- Full salary insurance + health insurance
- Other benefits of following government regulations

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description