



PR/117589 | Sales Leader

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549436

Industry

Healthcare, Nursing

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 2nd, 2025 16:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Leader

Salary: 30,000 – 50,000THB +/- (Negotiable)

Location: Bangkaew, Samutprakarn

Our client is a subsidiary or a joint venture primarily involved in the healthcare business, specifically in operating private hospitals and providing healthcare services.

Position:

Responsibilities:

- Understanding our services.
- Making connections with new doctors in neurologists and geriatricians..

- Discovering appropriate patient referral agents.
- Discovering and exhibiting useful on-site events.
- Guiding and selling to patients and their families.
- Collaborating with web marketing staff and coming up with ideas.
- Composing ideas for brand marketing.

Qualifications:

- Proven experience in sales, business development, or a related field, preferably within the healthcare or medical sector.
- Demonstrated ability to build and maintain strong professional relationships, especially with healthcare professionals such as neurologists and geriatricians.
- Excellent communication, presentation, and interpersonal skills, with the ability to effectively guide and sell to patients and their families.
- Strong analytical and strategic thinking skills to identify new referral sources and effective on-site event opportunities.
- Ability to quickly understand and articulate complex service offerings.
- Collaborative mindset with experience working cross-functionally, particularly with marketing teams (e.g., web marketing).
- Creative thinking and ability to contribute ideas for brand development and marketing strategies.
- Self-motivated, proactive, and results-oriented with a strong drive to meet and exceed targets.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description