



JAC Recruitment

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JAC Recruitment Thailand

## PR/117537 | Corporate Planning

## Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1549384

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

July 22nd, 2025 08:01

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Position: Corporate Planning

Salary: 100,000 THB +/- (Negotiable)

Location: Sathorn, Bangkok

Our client is an agri-platform to provide comprehensive support to farmers, aiming to improve farming efficiency, sustainability, and ultimately increase their prosperity.

Position:

Responsibilities:

Finance Strategy:

- Manage Profit & Loss (P&L) statements, including budget formulation and variance analysis.
- Support the development of medium-term management plans and annual business plans.
- Establish and monitor Key Performance Indicators (KPIs), such as target management for transaction volume, number of farmers, and other relevant metrics.
- Prepare comprehensive reporting materials for internal stakeholders (e.g., management, shareholders) and external partners.

#### Sales and Business Planning:

- Lead the conceptualization and planning of new businesses and services within the agricultural sector.
- Negotiate and build collaborative schemes with key partner companies, including trading companies, manufacturers, and local businesses.
- Design and support the execution of sales strategies to achieve business objectives.
- Conduct thorough market research, competitive analysis, and business feasibility assessments, including simple valuations, to identify new opportunities and mitigate risks.

#### Qualifications:

- Minimum of 3 years of practical experience in Corporate Planning or Business Planning within a corporate environment or consulting firm.
- Demonstrated proficiency in analyzing data and creating compelling presentations using Microsoft Excel and PowerPoint.
- Proven experience in coordinating and negotiating with diverse internal and external stakeholders.
- Practical experience in sales planning or business development.
- Experience in promoting and managing projects in collaboration with multiple departments.
- Prior work experience in a startup or new business phase organization is highly desirable.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

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#### Company Description