



JAC Recruitment

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JAC Recruitment Thailand

PR/117537 | Corporate Planning

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549384

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 06:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Corporate Planning

Salary: 100,000 THB +/- (Negotiable)

Location: Sathorn, Bangkok

Our client is an agri-platform to provide comprehensive support to farmers, aiming to improve farming efficiency, sustainability, and ultimately increase their prosperity.

Position:

Responsibilities:

Finance Strategy:

- Manage Profit & Loss (P&L) statements, including budget formulation and variance analysis.
- Support the development of medium-term management plans and annual business plans.
- Establish and monitor Key Performance Indicators (KPIs), such as target management for transaction volume, number of farmers, and other relevant metrics.
- Prepare comprehensive reporting materials for internal stakeholders (e.g., management, shareholders) and external partners.

Sales and Business Planning:

- Lead the conceptualization and planning of new businesses and services within the agricultural sector.
- Negotiate and build collaborative schemes with key partner companies, including trading companies, manufacturers, and local businesses.
- Design and support the execution of sales strategies to achieve business objectives.
- Conduct thorough market research, competitive analysis, and business feasibility assessments, including simple valuations, to identify new opportunities and mitigate risks.

Qualifications:

- Minimum of 3 years of practical experience in Corporate Planning or Business Planning within a corporate environment or consulting firm.
- Demonstrated proficiency in analyzing data and creating compelling presentations using Microsoft Excel and PowerPoint.
- Proven experience in coordinating and negotiating with diverse internal and external stakeholders.
- Practical experience in sales planning or business development.
- Experience in promoting and managing projects in collaboration with multiple departments.
- Prior work experience in a startup or new business phase organization is highly desirable.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

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Company Description