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Vietnam

**PR/094676 | Business Development Manager / Director - Water Treatment****Job Information****Recruiter**

JAC Recruitment Vietnam Co., Ltd

Job ID

1549381

Industry

Other

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:13

General Requirements**Minimum Experience Level**

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description**Location:** Hanoi, Vietnam

Join a global leader in industrial infrastructure development as our Business Development Manager/Director, specializing in water treatment services.

Key Responsibilities

- Strategically develop and expand the water treatment services portfolio in both local and regional markets.
- Identify and secure new business opportunities, fostering partnerships with clients and stakeholders.
- Lead market research to anticipate industry trends and provide actionable insights.
- Collaborate cross-functionally to ensure seamless project execution and customer satisfaction.
- Represent the organization at industry events to strengthen market presence and showcase capabilities.

Key Requirement

- Proven track record in business development within the water treatment or related industrial sectors.
- Strong leadership skills with the ability to guide and inspire a team.
- Exceptional communication and negotiation capabilities.
- Strategic mindset with a results-driven approach to achieving growth targets.
- A background in engineering, environmental sciences, or a related field is preferred.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description