



PR/094659 | SALES EXECUTIVE speaking Japanese for a large IT company

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1549375

Industry

Software

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

Our client is a large Japanese real estate company.

Job Responsibilities

- Develop and expand the client's IT solutions business by identifying and approaching potential customers.
- Build and maintain relationships with new and existing clients to drive sales growth.
- Collaborate with internal teams to propose tailored IT solutions that meet client needs.
- Conduct market research to identify new business opportunities and industry trends.
- Prepare and deliver sales presentations, proposals, and contracts.
- Achieve sales targets and contribute to the growth of the newly established IT division.

Job Requirements

- Bachelor's degree in Business, Information Technology, or a related field.
- 1-3 years of experience in IT sales or a similar role (fresh graduates with strong potential are also welcome).
- Proactive and self-driven mindset with the ability to work independently.
- Strong communication and negotiation skills.
- Japanese language proficiency (preferred) or experience studying/working in Japan is a plus.
- Based in Hanoi with the ability to travel if required.

Job Benefit

- Competitive salary (negotiable based on experience).
- Career development opportunities in a newly established business division.
- Training and support to enhance technical and sales skills.
- Dynamic and international working environment.

#LI-JACVN

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Company Description