



PR/094657 | Product Specialist – Premium

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1549373

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:13

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Sales Specialist – Premium Tools

Location: Hanoi, Vietnam

We are seeking a talented individual to join our team as a Sales Specialist, focusing on our extensive range of hand tools, power tools, and pneumatic power tools.

Job Responsibilities:

- Manage sales operations, targeting both key dealers and end-users.
- Build and maintain strong relationships with clients to foster long-term collaborations.
- Drive business growth by expanding the customer base and achieving sales goals.
- Respond to sales inquiries and provide technical expertise and training to customers.

Job Requirements:

- A diploma or degree in Mechanical Engineering or similar field.
- 3–5 years of experience in industrial sales, ideally in the power energy or semiconductor sectors.
- Proven ability to manage dealer and end-user relationships.
- A hands-on approach with tools and a team-oriented mindset.
- Strong English communication skills (spoken and written).
- Must own a vehicle.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description