



JAC Recruitment

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Thailand

PR/117487 | Project Sales

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1549322

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:12

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Project Sales (HVAC,VRF)

Salary: 60,000 – 90,000THB +/- (Negotiable)

Location: Seri Thai ,Bangkok

Our client is big brand of Home Appliance Manufacturers and Electrical Equipment Manufacturers company.

Position:

Responsibilities:

- Identify potential clients in the target market and complete appropriate research on the prospective client's business and equipment needed.
- Develop sale activities to acquire new business (B2B) through developers.
- Take care of project sales and encourage colleagues to achieve sales targets.
- Build up new target customers to expand business.

- Propose our products to new project customers.
- Take responses after sales and follow up on the customer's problem.
- Receive and reply to countermeasures in a project for each unique problem.

Qualifications:

- Bachelor's degree in Engineering or any related field.
- 5 years up experience in Sales Engineer / Project Sales to real estate developers or project owners.
- Negotiate the terms of an agreement and close sales to achieve minimum sales activities and targets set by the company.
- Arrange goods delivery to the customer according to the project schedule. Manage full collection from customers timely.
- Good command of English, Enthusiastic, Confident, Service-Minded, Detail Oriented with interpersonal skills.
- Have own car and driving license.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description