

**Recruiter**

JAC Recruitment Thailand

Job ID

1549261

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:12

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Title: Sales Engineer (■■■■■■■■■■)

- Handle sales and marketing processes to secure orders.
- Maintain existing customers and expand new customer base.
- Schedule customer visits and sales approaches.
- Present information about the company's products and services to customers.
- Prepare proposals and quotations for sales.
- Build and maintain relationships with customers.

- Survey the market and report to the Manager.
- Follow up on project progress and control time schedules to achieve sales targets.
- Address customer requirements and troubleshoot issues.
- Collaborate with the delivery team to meet customer needs.
- Implement & maintain Quality Management Systems (QMS) and Environmental Management Systems (EMS).

Qualifications:

- Bachelor's degree in Mechanical or Environmental Engineering.
- Age between 27 - 38 years.
- At least 3-5 years of sales experience.
- Strong interpersonal and negotiation skills.
- Good English communication and computer literacy.
- Own car and willingness to travel upcountry.

Welfare / benefits

- Working days: Monday – Friday
- Public holidays: 17 days per year.
- Staff uniform (some departments).
- Annual employee health check-up.
- Medical expenses.
- Life insurance.
- Special leave.
- Accident and employee health insurance.
- Congratulatory allowance for marriage.
- Allowance upon employee's death.
- Allowance upon death of an employee's family member.
- Performance award based on length of service.
- Social Security Fund.
- Provident Fund.
- Bonus 2 times/Year

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description