



JAC Recruitment

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Thailand

## PR/117386 | Sales Executive (Coal, Steel, Chemicals)

### Job Information

**Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1549211

**Industry**

Logistics, Storage

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 17:09

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Responsibilities:**

- Build and maintain strong relationships with clients and partners to ensure customer satisfaction and loyalty in the Coal, Steel, and Chemicals sectors.
- Develop and implement effective sales strategies to achieve targets and drive revenue growth.
- Lead negotiations and close deals with clients, ensuring mutually beneficial agreements.
- Stay informed about market trends, competitor activities, and industry developments to inform sales strategies.
- Prepare regular sales reports and forecasts to track performance and inform management decisions.

**Qualifications:**

- Proven experience in sales, particularly in inter-trade for Coal, Steel, or Chemicals.

- Good English skills and able to coordinate with multinational internal teams and clients.
- Strong negotiation and communication skills.
- Ability to build and maintain relationships with clients and partners.
- Excellent analytical and problem-solving abilities.
- Self-motivated and results-oriented with a strong drive to achieve targets.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description