



PR/117383 | International Trade Sales Executive

Job Information

Recruiter
[JAC Recruitment Thailand](#)
Job ID

1549208

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview: Our client is an international trader in various products such as steel, coal, chemical, etc.

Salary: 60,000 – 80,000 THB/month

Location: Bkk City

Key Responsibilities:

- Develop and execute trade sales strategies to achieve company revenue objectives.
- Lead, mentor, and motivate the sales team to meet and exceed sales targets.
- Identify and generate new business opportunities.
- Build and maintain strong relationships with key clients.

- Collaborate with cross-functional teams, including marketing and product development, to drive revenue growth.
- Prepare and deliver sales presentations to potential clients.
- Monitor market trends and competitor activity to identify opportunities for growth.
- Manage the sales pipeline, forecast sales projections, and report sales results to executive leadership.
- Ensure the sales team is up-to-date with new product launches and sales techniques.

Requirements:

- Bachelor's degree in business, marketing, or a related field.
- Minimum of 5 years of experience in trade sales management
- Proven track record of exceeding sales targets and driving revenue growth.
- Strong leadership and interpersonal skills.
- Excellent communication and negotiation skills
- Good command of English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking "APPLY NOW"

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#LI-JACTH
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Company Description