



JAC Recruitment

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Thailand

PR/117358 | Account Executive (Japanese Speaking N2 or above) , Hybrid working**Job Information****Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1549196

Industry

Amusement, Entertainment

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:08

General Requirements**Minimum Experience Level**

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Account Executive (Japanese Speaking N2 or above) , Hybrid working

Salary Budget: Up to 50,000 THB/ Month

Working hour: Monday-Friday, 09.00-18.00 (2 days WFH and 3 days in the office)

Work Location: Bangkok, Near BTS

Job Description:

- Communicate with customers and make outbound calls to potential clients.
- Follow up on leads to expand business opportunities.
- Approach prospective customers to understand their needs and propose solutions.

- Create quotations, sales forecasts, business plans, and other assigned tasks.
- Handle customer questions, inquiries, and complaints effectively.
- Work towards achieving divisional targets to meet sales goals.
- Clients are located in Bangkok or nearby areas.

Qualification:

- Bachelor's degree in any related field.
- Good command in English will be advantage.
- Japanese Language Proficiency Test at level N2 up
- At least 2 years' experience in B2B marketing field.
- Excellent communication, negotiation and presentation skills
- Proactive and must be a good team player
- Disciplined, hardworking and able to perform under pressure
- Able to write emails in Japanese and communicate effectively with customers.
- Knowledge of digital technology or event management will be considered a plus.

Benefits:

- Health Insurance
- Business trip allowance
- Transportation allowance 2,000 THB/month
- Mobile phone allowance 500 THB/month
- Annual leave 10 days/ year (work over 1 year)
- WFH on Monday and Friday (In cases where work requires going outside, it must be done according to the planned schedule.)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description