



## PR/117351 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1549191

**Industry**

Restaurant, Food Service

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

September 2nd, 2025 10:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Sales Executive (Startup Company)

Salary: 30,000 – 50,000 THB +/- (Negotiable)

Location: Chamchuri Square Building, Bangkok

Our client focusing on food-improving agents and chemical-improving agents. This expansion aims to address the growing and diverse market needs for these products in the region.

#### Responsibilities:

- Research and approach new clients, and maintain customer relationships.
- Create and update product catalogs and presentation materials.
- Develop sales plans and execute activities to meet sales goals.
- Collect and analyze information on competitors and market trends.
- Prepare and submit registration documents for food products.
- Ensure compliance with Thai FDA standards and legal requirements.
- Communicate and follow up with the FDA and other regulatory authorities.
- Track FDA application and approval status, and report regularly to supervisors.
- Collaborate with the sales and production teams to gather required information for applications.

Qualifications:

Female, Thai nationality  
3 years of sales experience in the food industry  
Knowledge of FDA regulations and logistics

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description