



PR/117324 | BD Assist / Manager (Freight F&B)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549176

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 5th, 2025 11:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

We are currently working for a client who is one of the multinational companies in logistic. Due to its expansion, they are looking to have Business Development Manager with focus in F&B sector to join the team. If you are keen to explore more details, feel free to simply drop your CV by clicking APPLY

Position: Business Development Manager (Freight forwarding, contract logistic)

Salary: 60,000-100,000 THB

Location: BKK city

Requirements:

- Develop business by getting new accounts or increasing sales with existing accounts
- Propose the best logistic solutions to customers and seek new customers whose profile match company's strategy.
- Generate leads, set appointments and present business proposals to potential customers through various

communication channels, including face to face meetings, telephone calls, emails, etc.

- Provide pricing, sales contracts to customers

Qualifications:

- Bachelor's or above in Business Administration, or any related Fields
- Min 3 years of working experience in **Sales/Business Development in logistic / freight forwarding / warehouse & transportation industry with focus in Food & Beverage sector**
- Ability to negotiate, influencing customers and make recommendations.
- Preferably own car with driving license.
- Good English

Interested candidate, please submit your most recent resume in English (Word format) by simply clicking **"APPLY NOW"**

JAC Personnel Recruitment Ltd.

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Contact: Napaphach – MNC Team

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#citybangkok

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description