



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117304 | Import-Export Sales (Japanese-Speaking JLPT N2 or equivalent.)

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1549165

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:08

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Import-Export Sales (Japanese-Speaking JLPT N2 or equivalent.)

Location: Bangkok, near BTS line

Industry: Logistics

Position Overview: We are seeking a motivated and experienced Import-Export Sales Representative who is proficient in Japanese (JLPT N2 or higher) to join our dynamic team. The ideal candidate will have a strong background in logistics and a passion for maintaining client relationships.

Key Responsibilities:

Serve as the primary point of contact for Japanese-speaking clients, including existing clients in the manufacturing industry.

Conduct regular client visits (2-3 times per week) to understand their needs and provide tailored solutions. Travel by company car with a driver during sales activities.

Communicate client requirements to internal Thai staff and ensure timely and accurate execution of services.

Prepare and present reports to Japanese and Thai supervisors regarding sales activities and client feedback.

Monitor market trends and competitor activities to identify new business opportunities and strategies for growth.

Requirements:

Fluent in Japanese language proficiency at JLPT N2 or equivalent. English proficiency at a conversational level or higher.

Proven experience in import-export operations and sales within the logistics industry.

Strong ability to build and maintain relationships with clients.

Working Conditions

Working Hours: Monday to Friday: 8:30 - 17:50

Salary: Negotiable

Bonus: Once a year in December (based on company performance, actual 1.2-1.5 months)

Salary Increase: Once a year in January

Benefits: Thai social insurance, medical insurance, provident fund

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description