



JAC Recruitment

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Thailand

PR/117239 | Sales Manager

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549136

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:04

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales Manager

Salary: 50,000THB +/- (Negotiable)

Location: Bangna Samutprakarn

Our client offers a wide range of electrical, information processing, and other machinery and devices for industrial use.

Position:

Responsibilities:

- Lead, mentor, and motivate a team of three sales staff to achieve and exceed sales targets. This includes providing guidance, coaching, and performance feedback.
- Cultivate and maintain strong relationships with approximately 600 existing clients through consistent and effective follow-up. Ensure high levels of client satisfaction and identify opportunities for upselling or cross-selling.

- Develop and implement effective sales strategies to meet and exceed individual and team sales goals.
- Track and analyze sales performance metrics, providing regular reports to senior management on progress and key insights.

Qualifications:

- Over 10 years of proven sales experience with a successful track record of achieving sales targets.
- Proven track record of achieving and exceeding sales targets.
- Excellent interpersonal, communication, and presentation skills.
- Strong relationship-building and client management abilities.
- Demonstrated leadership skills with the ability to motivate and develop a team.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description