



PR/117237 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549135

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2025 13:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client is leading provider of IT solutions with offers everything from systems integration services to highly dependable network services and a range of value-added outsourced services, such as cloud computing and WAN services. As a result, we have developed into a corporate group that offers one-stop services to clients requesting any kind of network application.

Location: Bangkok.**Responsibilities:**

- In charge of pitching clients on sophisticated manufacturing solutions that will satisfy their production demands and boost operational effectiveness.
- Give prospective customers a basic rundown of manufacturing options, emphasizing their characteristics and advantages.
- Establish and preserve a solid rapport with customers by learning about their needs and offering specialized solutions.
- Find new business prospects and keep up of market trends, conduct market research.
- Develop and implement effective sales strategies to achieve sales targets and expand market share.
- Work closely with the engineering and partners to ensure the solutions meet client requirements.

Qualifications:

- Bachelor's degree in IT, Computer Science, Network Engineering, or related fields.
- Good in English Communication.
- At least 5 years of experience in Sales or technical consulting within Networking, Security and IT Infrastructure Layer.
- Excellent problem-solving abilities to handle the demands and difficulties of clients.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description