



PR/117219 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549127

Industry

Other

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

August 5th, 2025 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Sales

Salary: 28,000-35,000 (Total)+Commission **Including commission not over 40K

Location: Bangkok Near BTS Bangchak

Our client is selling mold Parts (Automotive and Electronics part) for Japanese Factory in Thailand

Position:

Responsibilities:

- Manage and nurture relationships with existing customers, primarily within the Chonburi and Ayutthaya regions, ensuring their ongoing satisfaction and identifying opportunities for growth.
- Drive business development efforts by actively identifying, engaging, and acquiring new customers to meet and exceed monthly sales targets.

- Provide comprehensive account management, including order support (new projects and repeat orders), delivery coordination, and proactive follow-up.
- Collaborate closely with the Japanese Sales Manager.
- Understand customer needs and present appropriate product and service solutions to drive sales.
- Coordinate with suppliers and customers to negotiate pricing and resolve any commercial issues.

Qualifications:

- Bachelor's degree in business administration, or other relevant fields.
- A minimum of 3 years' experience in a sale or forecasting role.
- 2-3 years of experience in sales (Having experience selling in industrial plants will be given special consideration.)
- Punctual, able to come to the office every day (Monday-Friday)
- Excellent written and communication in English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description