



JAC Recruitment

We are recruitment specialists around the globe

Thailand

PR/117163 | Sales Machine & Cutting Tools (Sriracha area)

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1549109

Industry

Other

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:04

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:**Responsibilities:**

- **Sales and Business Development:**

- Identify and target potential customers in the manufacturing, automotive, aerospace, and other relevant industries.
- Develop and maintain strong relationships with existing clients to ensure customer satisfaction and repeat business.
- Conduct market research to understand customer needs and industry trends.
- Present and demonstrate the features and benefits of our machine and cutting tools to prospective clients.
- Prepare and deliver sales proposals, quotations, and contracts.

- **Customer Support:**

- Provide technical support and product knowledge to customers, helping them select the right tools for their applications.
- Address customer inquiries and resolve issues promptly and effectively.
- Collaborate with the technical team to ensure customer requirements are met.

- **Sales Strategy and Reporting:**

- Develop and implement effective sales strategies to achieve sales targets and expand market share.
- Monitor and analyze sales performance metrics, providing regular reports to management.
- Participate in sales meetings, trade shows, and industry events to promote our products and services.

Qualifications:

- Bachelor's degree in Business, Engineering, or a related field.
- Proven experience in sales, preferably in the machine and cutting tools industry.
- Strong technical knowledge of machine tools, cutting tools, and related equipment.
- Excellent communication, negotiation, and presentation skills.
- Ability to work independently and as part of a team.
- Proficiency in CRM software and Microsoft Office Suite.
- Valid driver's license and willingness to travel as needed.

Benefits:

- Competitive salary and commission structure.
- Health, dental, and vision insurance.
- Retirement plan with company match.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description