



PR/116997 | Sales

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1549072

Industry

Civil Engineering and Construction

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 17:03

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our client specializes in Trading and Construction business

Position: Sales (piping component)

Salary: 40,000 – 60,000THB +/- (Negotiable)

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Manage on sales representative for piping component to general contractors (EPC).
- Build up and maintain strong relationships with new and exist customers to expand development project's opportunities.

- Provide on products presentation and demonstration.
- Generate sales leads and follow-up with action plans and results.
- Coordinate between suppliers, contractors and internal team.
- Monitor customers, competitors, market situations and report to manager.
- Prepare weekly and monthly sale report to team.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum 1 years of experience in piping components or construction material to contractors. ***
- Has good connection with contractors involved in projects such as plant renovations and new setups.
- Excellent sales skills, project management and good communication skills.
- Good command of English in both writing and speaking.
- Ability to work on site.

Benefits:

- Company car with driver
- Housing Allowance 4,000
- Fitness support Allowance
- Mobile phone
- Health Insurance
- Provident fund
- Bonus - 2 times / Year
- Other leaves as per Thai laws

Interested candidate please submit your most recent resume in English by simply clicking “**APPLY**” **Contact person:**
Nichaphat (May)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description