



JAC Recruitment

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JAC Recruitment Thailand

PR/116520 | Sales Executive

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1548980

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

September 16th, 2025 16:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales Executive**Salary: Negotiable****Qualifications:**

- High School certificate, Diploma of High Vocational Certificate, or Bachelor graduated.
- Experience in Heavy Lifting (Mobile & Crawler Crane) or Industrial Construction.
- Welcoming new graduates.
- Good command of English or Chinese is required.
- Knowledge of market, sales and negotiating principles.
- Excellent communication and presentation skills with the ability to build relationships.
- Can-do attitude, proactive, passionate and enthusiastic.
- Strong organizational and time-management skills.
- Ability to work independently while being a team player.
- Proficiency in MS Office.
- Own car with a driver's license.

Responsibilities:

- Growing sales volume, developing & maintaining the relationship with both existing and new accounts.
- Manage the entire sales cycle from finding a client to securing a deal.
- Preparing necessary documents for the clients.
- Provide professional after-sales support to enhance the customers' dedication.
- Remain in frequent contact with clients in your responsibility to understand their needs.
- Respond to complaints and resolve issues aiming for customer contentment and the preservation of the company's reputation.
- Negotiate agreements and keep records of sales and data.
- Maintain and update reports for the management team.
- High availability for travel to up-country sometimes.
- KPI driven approach.
- Target-oriented person

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description