



JAC Recruitment

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Thailand

## PR/116500 | Sales Engineer

### Job Information

**Recruiter**[JAC Recruitment Thailand](#)**Job ID**

1548978

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:58

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

We are currently looking for a candidate for our client in Industrial Engineering business.

**Position:** Sales Engineer

**Location:** Onnut office

**Salary:** 25,000 - 27,000 THB

**Job Descriptions:**

- Achieve sales targets by selling company products and follow up on sales results and after-sales service.

- Build and maintain good relationship with existing customers and develop new customers.
- Plan on sales visits, customer calls, update sales report and action plan.
- Supporting customers on technical and engineering requirement.
- Planning and implementing sales strategies to achieve sales target.
- Follow up customers' requirements.
- Coordinate with various departments to ensure timely delivery of the products.
- To do basic product demonstrations to customers.
- Simple dimension drawing (DWG) evaluation.
- Other related tasks as assigned.

#### **Qualifications & Skills:**

- Male or Female not over 30 years old, Thai nationality
- Bachelor's degree in engineering (Industrial Engineering, Mechanical or related field)
- A minimum of 2-3 years of sales experience in the industrial sales (Industrials products)
- Able to build strong Customers relationships.
- Good command of English in both speaking and writing
- Have driving license
- Able to travel up-country and overseas

#### **Benefits:**

- Company car with fleet card
- Company mobile phone with package
- Social Security
- Group Life&Health Insurance (IPD) with 50% of the premium paid by company.
- Group Accident insurance.
- Medical allowance 15,000 Baht per year
- Annual medical check-up
- Provident fund
- Variable bonus
- Performance-based incentive of up to 2,000 Baht per month (subject to achieving sales targets)

Interested candidate please submit your most recent resume in English by simply clicking **“APPLY” Contact person Nichaphat (May)**

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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