



JAC Recruitment

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Thailand

PR/116384 | Sales (Chinese Speaking)

Job Information

Recruiter[JAC Recruitment Thailand](#)**Job ID**

1548967

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:58

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Sales (Chinese Speaking)

Company Overview: We are a dynamic and growing company setting up a new plant. We are looking for a motivated and skilled Sales Representative who is fluent in Chinese to join our client company. This role is crucial for establishing and expanding our market presence among Chinese-speaking clients.

Key Responsibilities:

- Develop and maintain strong relationships with Chinese-speaking clients.
- Provide advice and offer products and services to customers.
- Answer client inquiries and resolve any issues or complaints.
- Manage sales processes from lead generation to closing deals.
- Collaborate with the marketing team to develop sales strategies.

- Conduct market research to identify new business opportunities.
- Prepare and deliver presentations to potential clients.
- Maintain accurate records of sales activities and client interactions.
- Meet and exceed sales targets and KPIs.

Qualifications:

- Fluent in Chinese (Mandarin) and English.
- Proven experience in sales, preferably in a similar industry.
- Strong communication and interpersonal skills.
- Ability to work independently and as part of a team.
- Excellent problem-solving and negotiation skills.
- Proactive and results-oriented mindset.
- Familiarity with CRM software and sales tools is a plus.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description