



## PR/115821 | : Business Development Manager (Automated Inspection System)

### Job Information

**Recruiter**
[JAC Recruitment Thailand](#)
**Job ID**

1548930

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

August 19th, 2025 18:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Position:** Business Development Manager (Automated Inspection System)

**Salary:** 80,000 – 130,000THB +/- (Negotiable)

**Location:** Bangkok

**Our client is Big brand manufacturing Automated Inspection System and Inspection machine.**

### Key Responsibilities of the position:

- Strategic planning sales with Dealer and Distributor. (In Domestic and Asian regional)
- Developing a growth strategy focused on both financial gain and customer satisfaction.

- Promoting the company's products/services by addressing or predicting clients' objectives.
- Preparing sales contracts ensuring adherence to law-established rules and guidelines.
- Keeping records of sales, revenue, invoices, etc.
- Providing trustworthy feedback and after-sales support.
- Building long-term relationships with new and existing customers.
- Developing entry-level staff into valuable salespeople<sup>12</sup>.

#### Qualifications

- Bachelor's or master's degree in engineering or any related functions
- More than 5 years of experience in Sales B2B handle Dealer and Distributor.
- Business level communication skills in English.
- Driving license and own car
- Able to travel frequently (Oversea & domestic)

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description