



PR/115821 | : Business Development Manager (Automated Inspection System)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1548930

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:54

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Business Development Manager (Automated Inspection System)

Salary: 80,000 – 130,000THB +/- (Negotiable)

Location: Bangkok

Our client is Big brand manufacturing Automated Inspection System and Inspection machine.

Key Responsibilities of the position:

- Strategic planning sales with Dealer and Distributor. (In Domestic and Asian regional)
- Developing a growth strategy focused on both financial gain and customer satisfaction.

- Promoting the company's products/services by addressing or predicting clients' objectives.
- Preparing sales contracts ensuring adherence to law-established rules and guidelines.
- Keeping records of sales, revenue, invoices, etc.
- Providing trustworthy feedback and after-sales support.
- Building long-term relationships with new and existing customers.
- Developing entry-level staff into valuable salespeople¹².

Qualifications

- Bachelor's or master's degree in engineering or any related functions
- More than 5 years of experience in Sales B2B handle Dealer and Distributor.
- Business level communication skills in English.
- Driving license and own car
- Able to travel frequently (Oversea & domestic)

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description