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PR/115563 | Sales Executive

Job Information

Recruiter
JAC Recruitment Thailand

Job ID
1548917

Industry
Logistics, Storage

Job Type
Permanent Full-time

Location
Thailand

Salary
Negotiable, based on experience

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General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Business Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
No permission to work in Japan required

Job Description

Responsibilities:

- Conduct field sales and promote the company's services, which include customs brokerage, freight forwarding (air, ocean and road).

- Identify, approach, and convert new business prospects.

- Present detailed, tailored introductions to prospects promoting the company.

- Communicate and respond to commercial enquiries from prospects and customers.

- Prepare and submit Monthly and Weekly reports.

Requirements:

- At least 3-5 years' experience in the Freight Forwarding industry.

- Knowledge in freight forwarding, air, ocean, road, customs brokerage, logistics, distribution, and documentation.

- Hands-on experience with pricing and quotations.

- Experience in preparing sales campaigns, flyers, and direct marketing, developing and executing department, company goals and objectives.

- Proficient in spoken and written English.

- Own car and have driver's license.

Welfare / benefits:

- Fix Bonus 1 month for sale position

- Provident fund

- Health Insurance

- Working Monday – Friday

- Annual leave 14 day

- Commission

- Gasoline allowance (5000 THB)

- Telephone

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description