



JAC Recruitment

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JAC Recruitment Thailand

PR/115301 | Sales Assistant Manager (Chemical)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1548908

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

November 11th, 2025 15:00

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Business type:	Engineering & Manufacturing
Position:	Assistant sales manager (Chemical)
Location:	Sathorn, Bangkok (near BTS Chong nonsi)
Basic salary:	Up to 45,000 THB
Employment Term:	Permanence
Working hour:	Monday – Friday

Roughly Job Description:

- Develop new business opportunities and explore new prospect customers.
- Maintain close relationship with distributors and existing end customers to increase their engagement in our products to achieve and exceed the sales target.
- Work closely with suppliers in Japan for sales and technical support to the customers.
- Manage, track, and report the progress of sales pipelines on regular basis.
- Prepare and share monthly, quarterly, and annual Sales & Marketing reports. Prepare ad hoc business report if required.
- Plan and review budget and sales forecast by communicating closely with the stakeholders.
- Monitor and control the inventory level for Epoxy resin kept in Thailand.
- Improve profitability (gross margin) of the existing business while maintaining and increasing the sales revenues.
- Support and accompany suppliers for their customer visits in Thailand.
- Support regional marketing and business development activities in Thailand.

Education:

- Bachelor's degree required. Major in business administrations, engineering, chemistry, or related field preferred.

Experience / Skill:

- Minimum 5 years of Sales and Marketing in Chemicals (resin) and/or Plastic Compounds for Electric & Electronics, related field.
- Ability to understand and read drawings (not required but preferred).
- Good written and verbal communication skills in English.
- Able to work under international business environment.
- Good personality and presentation skills.
- Good negotiation skills, strong interpersonal skills, and problem-solving skills
- Have own car with driving license and be able to travel upcountry.

Knowledge:

- **Knowledge about chemicals(resin) and plastic compounds business are preferred.**
- **Knowledge about Electric & Electronics industry are preferred.**
- Computer interpersonal: MS Offices-Word, Excel, Power point.

Education:

Bachelor's degree or master's degree required. Major in chemical engineering, chemistry, or related field preferred.

Experience / Skill:

- Minimum 5 – 10 years of Sales and Marketing or technical sales in chemical engineering, Chemicals, or related field.
- Good written and verbal communication skills in English.
- Able to work under international business environment (experience at Japanese company in Thailand is preferred).
- Good personality and presentation skills.
- Good negotiation skills, strong interpersonal skills, and problem-solving skills.
- Have own car with driving license and be able to travel upcountry.

Knowledge

- **Knowledge about water treatment, decolorization, demineralization, separation and purification are preferred.**
- **Knowledge about chemical products such as ion exchange resin and synthetic adsorbent are preferred.**
- MS Offices-Word, Excel, Power point.

Benefits:

- Bonus.
- Provident fund.
- Health insurance.
- Allowance.

Interested candidate please submit your most recent English CV by simple click "APPLY NOW"

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description