



## PR/114926 | Sales staff (Middle Level) - Chemical Product

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1548895

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Our client is manufacturer of chemical which has many unique properties, using original and comprehensive technology. They are used in a wide range of fields from automobiles and semiconductors to office automation equipment, household products, and buildings.**

**Position: Sales Staff (Junior – Senior)**

**Industry:** Chemical

**Working Hour:** Mon- Fri : 8:30-17:30

**Location:** Near BTS line

**Responsibilities:**

- handle domestic Thailand local customers and overseas customers (ASEAN region) and be able to communicate effectively with customers on daily work and issues.
- Support existing and new Customer enquiry / requirement.
- Monitor and manage forecasts, sales targets, sales results, and business plans as accurately as possible.
- Prepare a quotation and price list and organize them systematically.
- Ensure the customers make payment on time.
- Collect information and analyze market information and competitors' data.
- Build rapport with existing customers.
- Perform well in developing new customers and developing new projects with existing customers.

**Qualification:**

- Thai Nationality not over 30 Years old
- Bachelor's Degree in related field.
- Has experienced at least 1 year for junior sales staff and at least 4 years for senior sales staff
- Any industries are open for junior level, but manufacturers or trading background only for senior
- Able to communicate English in Business level both Speaking and writing

**Benefits:**

- Transportation allowance
- Overtime allowance
- Group health insurance
- Provident fund
- Social security fund
- Annual salary increment
- Bonus around 3 – 4 months

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description