



PR/095417 | Sales Engineer

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1548811

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

August 5th, 2025 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Manage and attend to specific customers to achieve the company's sales budget.
- Handle account management for assigned customers, ensuring satisfaction and retention.
- Support departmental objectives and contribute to overall business goals.
- Respond promptly and professionally to all customer inquiries.
- Provide accurate sales forecasts to the plant for raw material and production capacity planning.
- Collaborate with overseas representatives to develop new customer opportunities.
- Assist in the implementation and execution of plans to attract and develop new customers.
- Develop and present short- and long-term market demand plans.

- Conduct market surveys and analyze data to provide actionable insights to management

Requirements

- A degree in any Engineering discipline.
- Minimum 2 years of experience in a similar industry preferred.
- Fresh graduates with strong potential are welcome to apply.
- Outgoing personality with the ability to work independently.
- Solid understanding of general market trends and dynamics.
- Strong marketing strategy and analytical skills.
- Excellent negotiation, interpersonal, and problem-solving abilities.

Aloysius Loh

JAC Recruitment Pte Ltd

EA Personnel: R24121320

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Company Description