



## PR/095330 | Assistant Sales Manager

### Job Information

**Recruiter**[JAC Recruitment Singapore](#)**Job ID**

1548793

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:49

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Title:** Assistant Sales Manager (Electronics Division) **Location:** Singapore

**Your New Company:** Our client is a globally established Japanese multinational with a strong presence in the electronics and semiconductor industries. The Electronics Business Division is actively expanding into Southeast Asia, Oceania, and South Asia, with new ventures in the food and textile sectors. You'll be part of a high-performing, collaborative team that values innovation, long-term growth, and strategic thinking.

**Your New Role:** As an **Assistant Sales Manager**, you will be responsible for driving sales growth and expanding market presence in the semiconductor and electronics sectors. You will manage key accounts, identify new business opportunities,

and contribute to strategic planning. This role also involves mentoring junior team members and supporting their development. **Key Responsibilities:**

- Lead sales and marketing efforts for materials used in semiconductor and electronics manufacturing.
- Build and maintain strong relationships with existing clients while overseeing account

management activities.

- Conduct in-depth market research and 3C analysis to understand industry trends and identify growth opportunities.
- Develop and implement sales strategies tailored to the Southeast Asian market.
- Prepare and present monthly sales performance reports, including forecasts and budgets, to regional and global stakeholders.
- Actively participate in networking and business development initiatives across the region.
- Travel within Southeast Asia as required to support client engagement and market expansion.

#### **Qualifications:**

- Diploma or Degree in Business, Marketing, or a related discipline.
- At least 10 years of B2B sales and marketing experience, including a minimum of 1 year in a supervisory or leadership role.
- Strong interpersonal and communication skills, with the ability to build lasting relationships with clients and partners.
- Highly motivated, results-driven, and a strong team player.
- Prior experience in the semiconductor or electronics industry is a significant advantage.
- Familiarity with the Southeast Asian market landscape.
- Proficient in Microsoft Office applications.
- Fluent in both written and spoken English.
- Experience working in or with Japanese multinational companies is preferred.

Ready to Take the Next Step?

Interested applicants, please click [APPLY NOW](#) or send a copy of your updated CV to [Pinru.chen@jac-recruitment.com](mailto:Pinru.chen@jac-recruitment.com) for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru  
JAC Recruitment Pte Ltd  
EA License Number: 90C3026  
EA Personnel: R25130085

#LI-JACSG  
#countrysingapore

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## Company Description