



PR/095210 | Senior BD Manager (Specialty Chemicals – Advanced Materials)

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1548766

Industry

Chemical, Raw Materials

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Senior BD Manager (Surface Treatment)

Our client in the specialty chemicals sector is hiring for a Senior Business Development Manager. This role will lead key account and drive strategic growth within consumer electronic industry.

Ideal candidate should be capable of bridging markets across India, China, and the US, developing long-term client relationships, and identifying new business opportunities.

Key Responsibilities:

- Manage and grow strategic key accounts in the consumer electronic industry.
- Identify and pursue new business opportunities and strategic partnerships globally.
- Collaborate closely with technical, commercial, and R&D teams to deliver customized solutions.
- Conduct market analysis and competitive benchmarking to inform strategy.
- Travel regularly between India, China, and the US to maintain customer relationships and oversee regional development activities.

Qualifications:

- 8+ years of experience in business development or key account management within consumer electronic industry.
- Proven track record of international business development and cross-cultural communication.
- Strong understanding of the consumer electronic landscape in Asia and North America.
- Willingness and ability to travel frequent

Interested applicants please click **APPLY NOW**

Jennifer Maria Hardicar
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EA Personnel: R1987984

#LI-JACSG
#countrysingapore

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Company Description