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India

**PR/109459 | Deputy Manager Renewable (Solar and Wind Energy)****Job Information****Recruiter**[JAC Recruitment India](#)**Job ID**

1548754

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:48

General Requirements**Minimum Experience Level**

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description**Position:** Deputy Manager Renewable (Solar and Wind Energy)**Location:** Delhi**Experience:** 6 to 8 years in relevant Energy industry in reputed domestic or international company**Essentials Requirement:**

- Exp. of Business Development of projects at Independent Power Producer or EPC company
- Experience of financial model analysis
- Segments: Renewable (Solar and Wind Energy)

Desirable Requirement:

- Commercial negotiation skill
- Knowledge of International trading and Liaisoning with Foreign companies.
- Should be capable of analysis and solve various problems in daily business independently.
- Experience of Sales in any segments

Education:

- 1) Graduation or Post Graduation Degree in Energy / similar domain
- 2) MBA / PGDM in Marketing, Operations or similar specialization

Job Role

- Participate in discussions, negotiations, and meetings with our business partner to advance project development.
- Promote Corporate PPA proposals to customers
- Collaborate with company Tokyo on internal applications related to the investment.
- To help develop new Business opportunities and expand existing Business.
- High level interaction & co-ordination with clients in India, Japan & overseas.
- Transaction related contractual and financial through to ensure smooth end to end client deliverables.

Skills Required (Technical / Soft)

- Should be team player and an effective communicator.
- Excellent Negotiation skills
- Good Leadership and Analytical skills
- Outstanding needs analysis, positioning, business justification and closing skills
- Superior presentation and excellent oral and written communication skills

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Company Description