



## PR/109458 | Sales Supervisor

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1548752

**Industry**

Other

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

August 5th, 2025 03:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Title:** Sales Supervisor

Location: Bangalore

**Job Overview:**

- Experience of B2B Sales in Bangalore for more than 3 years.
- Management experience for 2 years or more in Sales
- Bachelor's degree
- Sales experience to Admin department
- Experience working with Japanese
- Good at Excel and PPT or any other design stuff.

**Main Mission**

This position's main job is managing Indian Sales Staff.

#### Management & Reporting work

- Reporting weekly Sales team activity to the boss
- Managing Sales Staff to achieve monthly and yearly targets
- Check and approve documents relate to installing, moving or recalling vending machine from Sales Staff
- Managing contracts of installing Vending Machine and other appendixes
- Recruiting candidate and training new staff as needed
- Other tasks as needed

#### Expands new customer

- Research & manage potential customers information
- Arranging appointment by call, texting, e-mail
- Meeting, explaining and discussing our service details with customer
- Finding suitable place to install Vending Machines
- Preparing and making Contracts
- Processing documents for installing Vending Machine.
- Cooperating with other departments.

#### Following up existing customer

- By texting, calling, e-mail or face to face.
- Sharing issues to other departments
- Propose moving location of Vending Machine to customer and inside company, when the Sales Amount was low, or there were more suitable locations
- Arrange recalling Vending Machine as needed

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description