



PR/109441 | Executive - Sales & Business Development {Mumbai}

#### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1548731

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:48

#### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

#### Job Description

Position: Executive - Sales & Business Development

Location: Mumbai

Qualification:

UG: Diploma in Any Specialization,

B.Sc in Bio-Chemistry, Microbiology, Chemistry, B.Tech/B.E. in Bio-Chemistry/Bio-Technology, Biomedical, Other Graduate

Reporting to: General Manager

Age: 26-30 years

Experience: Minimum 3 years' experience with Chemicals trading /IVD trading / manufacturing company

Skills /Knowledge required: -

1. Proven experience in IVD/Chemicals sales or a related field.
2. Strong communication and negotiation skills.
3. Ability to work independently and as part of a team.
4. Willingness to travel within the territory.

Responsibilities: -

1. Drive sales of IVD , reagents & Pharma Chemicals
2. Build strong relationships with Suppliers, healthcare companies, labs & distributors
3. Identify & pursue new business opportunities
4. Offer product solution & support
5. Meet sales targets & stay updated on industry trends

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description