

**PR/109441 | Executive - Sales & Business Development {Mumbai}****Job Information****Recruiter**[JAC Recruitment India](#)**Job ID**

1548731

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

August 19th, 2025 21:00

General Requirements**Minimum Experience Level**

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Position: Executive - Sales & Business Development

Location: Mumbai

Qualification:

UG: Diploma in Any Specialization,

B.Sc in Bio-Chemistry, Microbiology, Chemistry, B.Tech/B.E. in Bio-Chemistry/Bio-Technology, Biomedical, Other Graduate

Reporting to: General Manager

Age: 26-30 years

Experience: Minimum 3 years' experience with Chemicals trading /IVD trading / manufacturing company

Skills /Knowledge required: -

1. Proven experience in IVD/Chemicals sales or a related field.
2. Strong communication and negotiation skills.
3. Ability to work independently and as part of a team.
4. Willingness to travel within the territory.

Responsibilities: -

1. Drive sales of IVD , reagents & Pharma Chemicals
2. Build strong relationships with Suppliers, healthcare companies, labs & distributors
3. Identify & pursue new business opportunities
4. Offer product solution & support
5. Meet sales targets & stay updated on industry trends

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description