



## PR/109440 | Sales and Marketing Executive

### Job Information

**Recruiter**[JAC Recruitment India](#)**Job ID**

1548730

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

July 8th, 2025 16:48

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Roles and responsibilities:-

- Experience in Indian Automotive Industry: Minimum 1-3 years of experience in dealing with the Indian automotive industry, with a strong understanding of its dynamics and trends.
- Customer Interface: Serve as the primary point of contact between customers and the company, ensuring timely and effective communication.
- Sales Growth and Customer Retention: Assess sales needs and opportunities, contribute to sales growth, and work towards retaining existing customers.
- Relationship Building and Management: Build and maintain strong relationships with existing and prospective customers, ensuring long-term partnerships.
- Sales Forecasting and Planning: Skilled in sales forecasting and planning, with the ability to meet sales targets and contribute to business growth.
- Time Management and Initiative: Excellent time management skills, with the ability to prioritize tasks and take initiatives to achieve sales targets.
- Communication Skills: Strong persuasive verbal and written communication skills in English, with the ability to effectively communicate with customers and internal stakeholders.
- Travel Requirements: Willingness to travel across India for business meetings, customer visits, and other sales-related activities.

- Professionalism and Work Ethics: Maintain a professional appearance and adhere to work ethics, ensuring a positive representation of the company.
- Collaboration and Teamwork: Ability to maintain a motivated and communicative work environment with colleagues, contributing to a positive team culture.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description