



PR/109424 | General Manager Sales (Auto Industry)

Job Information

Recruiter
[JAC Recruitment India](#)
Job ID

1548718

Industry

Automobile and Parts

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

July 8th, 2025 16:48

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Overview: Seeking a proactive Sales & Marketing Manager with experience in Automotive OEMs (Maruti Suzuki, Toyota, Hyundai, Kia, etc.). Strong industry network and expertise in customer relations, business development, and team building.

Key Responsibilities:

- Drive sales, marketing, and credit control with customers.
- Manage customer complaints and resolutions effectively.
- Identify and onboard new clients, expanding market reach.
- Train and mentor junior staff, fostering team growth.
- Collaborate with internal departments for seamless operations.
- Suggest cost-saving and efficiency improvements to senior management.

Requirements:

- Proven experience in sales & marketing within the automotive sector.
- Strong connections with OEMs, suppliers, and industry stakeholders.
- Excellent negotiation, leadership, and communication skills.
- Strategic thinker with a data-driven approach.
- Bachelor's/Master's degree in Business, Marketing, or related field.

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Company Description